



Press Release

TAS Group Launches New Global Partner Program.

Comprehensive program offers training and certifications to drive partner success in T2S, Card Payments, Credit Management and Interbank Connectivity business lines

Rome - August 31, 2015 - [TAS Group](#) today unveiled its comprehensive, new globally aligned [Partner Program](#), which offers partners more hands-on programs, partnership tracks and certifications to further ensure their success. The TAS Partner Program integrates the best aspects of TAS Group's past programs with the most successful components of regional partnerships.

The TAS Partner Program focuses on unique value propositions within the financial industry through four top-selling solutions: Aquarius for Target-2 Securities, Cashless 3.0 for the mobile and card payments market, TAS Network Gateway for interbank financial connectivity, and LoanBox serving the credit management sector.

Partners can select the partnership track that best fits their individual business goals and needs. TAS Group has created the Systems Integration certification to provide in-depth technical training designed to help partners develop and hone these skills for each respective product. The Commercial certification is designed to expand regional sales and enhance profitability of business development partners enabling them to more quickly and fully capitalize on growing markets in their region.

Unlike traditional partner programs, the TAS Global Partner Program was conceptualised to accommodate different business models with an added element of flexibility to meet local market conditions, giving partners increased control over their training and development. Through this partnering model, TAS Group can replicate successful initiatives across all regions, a strategic focus over the next year, while partners benefit from the ability to offer additional solutions and grow their businesses.

"Having consolidated our direct presence in Europe, we are launching this initiative with the intention of expanding our presence in other regions through business and service partnerships," said Andrea Bianchi, Head of International Sales at TAS Group. "We aligned the certification models to assist partners in consolidating their own customer relationship and increasing their effectiveness in the development of new business."

About TAS Group

TAS Group delivers software solutions for electronic money, payment systems, capital markets and ERP. Our offices span 6 countries but our secure solutions manage financial transactions worldwide. We strive to simplify the way private enterprise, public sector, commercial and central banks interact with their customers, stakeholders and technology systems. Our highly experienced team of business analysts and software engineers are focused on rethinking, reimagining and revolutionizing commercial business processes for digital and mobile integration. www.tasgroup.eu